

## Acquisition Opportunity

Industry: Manufacturer of Roto Gravure Printed & Laminated Products

Location: Northeast

## **Investment Highlights**

- Over 4 Decades of Respected History
- Second Generation Family Business with No Institutional Investment into it
- 90% Recurring Revenues
- B2B Leader in the Pool/Decking Products & Wallboard Product Sectors
- Serving the U.S. and Canada
- No Company Promotion Sales are Reputation Driven
- Little Competition in the Markets They Serve
- Plenty of Excess Capacity Only One Shift Operating 4 days
- Substantial Distributions to Shareholders in Recent Years



Our client did incredibly well throughout the COVID period, where most manufacturers did not, which is a result of the end markets their customers serve. Many of these customers ordered heavy inventory, and most of 2023 involved customers selling off the excess inventory.

Financial Summary			
Client RGPL-730			
	2024 Preliminary P&L	2023	2022
Annual Sales:	\$ 4,371,776	\$ 3,801,738	\$ 5,773,830
Gross Profit Margin:	40%	2%	15%
Net Income:	\$ 258,534	\$ (353,920)	\$ 344,800
Net Income Margin:	6%	-9%	6%
Adjusted EBITDA:	\$ 666,821	\$ 377,618	\$ 1,289,991
Adj EBITDA Margin:	15%	10%	22%

## About Us

Accelerated Manufacturing Brokers, Inc. sells lower middlemarket manufacturing businesses nationally. Transaction size: \$5M - \$50M

Minimum Net Revenue: \$500,000+ Contact Us for an NDA Phone: 908-387-1000 info@acceleratedmfgbrokers.com Client Code: RGPL-730