



# Acquisition Opportunity

**Industry: Custom Racking and Tool Manufacturer for Railway Industry**

**Location: Midwest**

## Investment Highlights

- Three Decades of Respected History
- Tier I, Sole Source Supplier to Major Railroads
- Approved Supplier to Every North American Railroad Entity
- International Sales
- 35% Gross Margins & 14% Adjusted EBITDA Margins
- Quality Products Solving an Enduring & Perpetual Need
- Direct Online Sales
- No Company Promotion
- Also Manufacturing Products for Truck Maintenance, Forklift Attachments, Hydraulic Equipment, and More.
- Two Year Adj. EBITDA \$999,269



**The Company is responsible for revolutionizing the railroad industry. Their custom, safety-related products changed the way rail yards look and operate, and they've been responsible for dramatically reducing work-related injuries in the industry.**

## Financial Summary

Client MHTERR-770

	2024 Draft P&L	2023	2022
<b>Annual Sales:</b>	\$ 5,401,795	\$ 6,041,501	\$ 5,277,155
<b>Gross Profit Margin:</b>	35%	36%	26%
<b>Net Income:</b>	\$ 547,775	\$ 762,810	\$ 330,988
<b>Net Income Margin:</b>	10%	13%	6%
<b>Adjusted EBITDA:</b>	\$ 761,392	\$ 1,237,146	\$ 563,961
<b>Adjusted EBITDA Margin:</b>	14%	20%	11%

## About Us

Accelerated Manufacturing Brokers, Inc. sells lower middle-market manufacturing businesses nationally.

Transaction size:  
\$5M - \$50M

Minimum Net Revenue:  
\$500,000+

Contact Us for an NDA  
Phone: 908-387-1000  
info@acceleratedmfgbrokers.com  
Client Code: MHTERR-770