



Acquisition Opportunity

Industry: Manufacturer of Roto Gravure Printed & Laminated Products

Location: Northeast

Investment Highlights

- Over 4 Decades of Respected History
- Second Generation Family Business with No Institutional Investment into it
- 90% Recurring Revenues
- B2B - Leader in the Pool/Decking Products & Wallboard Product Sectors
- Serving the U.S. and Canada
- No Company Promotion - Sales are Reputation Driven
- Little Competition in the Markets They Serve
- Plenty of Excess Capacity - Only One Shift Operating 4 days
- Substantial Distributions to Shareholders in Recent Years



Most of 2023 involved selling excess inventory from orders that came in during COVID. Since then, they've obtained new business from existing customers, and their backlog is on a healthy rise, returning to historic levels.

Financial Summary

Client RGPL-730

	2024 Projection	2023	2022	2021
Annual Sales:	\$ 5,194,952	\$ 3,801,738	\$ 5,773,830	\$ 6,147,041
Gross Profit Margin:	20%	2%	15%	24%
Net Income:	\$ 705,313	\$ (353,920)	\$ 344,800	\$ 955,187
Net Income Margin:	14%	-9%	6%	16%
Adjusted EBITDA:	\$ 1,141,478	\$ 377,618	\$ 1,289,991	\$ 1,672,714
Adj EBITDA Margin:	22%	10%	22%	27%

About Us

Accelerated Manufacturing Brokers, Inc. sells lower middle-market manufacturing businesses nationally.

Transaction size:
\$5M - \$50M

Minimum Net Revenue:
\$500,000+

Contact Us for an NDA
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