



Acquisition Opportunity

Industry: Designer & Manufacturer of Hand Tools & Equipment for Railroad Industry

Location: Midwest

Investment Highlights

- Three Decades of Respected History
- Tier I, Sole Source Supplier to Major Railroads
- Approved Supplier to Every North American Railroad Entity
- International Sales
- 36% Gross Margins & 18% Adjusted EBITDA Margins
- Quality Products Solving an Enduring & Perpetual Need
- Direct Online Sales
- No Company Promotion
- Also Manufacturing Products for Truck Maintenance, Forklift Attachments, Hydraulic Equipment, and More.
- 2023 Adjusted EBITDA \$1,087,146



The Company is responsible for revolutionizing the railroad industry. Their custom, safety-related products changed the way rail yards look and operate, and they've been responsible for dramatically reducing work-related injuries in the industry.

Financial Summary

Client MHTERR-770

	2023	2022	2021
Annual Sales:	\$ 6,041,501	\$ 5,277,155	\$ 5,375,435
Gross Profit Margin:	36%	26%	38%
Net Income:	\$ 762,810	\$ 330,988	\$ 761,870
Net Income Margin:	13%	6%	14%
Adjusted EBITDA:	\$ 1,087,146	\$ 563,961	\$ 112,504
% of Revenue:	18%	11%	2%

About Us

Accelerated Manufacturing Brokers, Inc. sells lower middle-market manufacturing businesses nationally.

Transaction size:
\$5M - \$50M

Minimum Net Revenue:
\$500,000+

Contact Us for an NDA
Phone: 908-387-1000
info@acceleratedmfgbrokers.com
Client Code: MHTERR-770