



# Acquisition Opportunity

**Industry: Manufacturer of Harsh Environment Signs, Labels, and Tags**

**Location: Northeast**

## Investment Highlights

- Over 3 Decades of Respected History
- Sole Source for Many Customers
- Well-established with Large Customers in the Energy Sector
- Gross Margin - 64%
- Adjusted EBITDA Margin - 46%
- Niche Business with Little Competition Nationally
- Repeat Business
- Not a Difficult Manufacturing Process
- Tenured Team - All Cross Trained
- Low-Hanging Fruit for Increased Sales - Minimal Company Promotion & Marketing



Despite the fact that this is a small company, it is financially steady, it solves an enduring need, and there is plenty of room for growth.

## Financial Summary

Client CLST-720

	2022	2021	2020
<b>Annual Sales:</b>	\$ 2,024,259	\$ 1,378,565	\$ 1,502,443
<b>Gross Profit Margin:</b>	64 %	64 %	59 %
<b>Net Income:</b>	\$ 813,730	\$ 585,631	\$ (87,794)
<b>Net Income Margin:</b>	40 %	42 %	-6 %
<b>Adjusted EBITDA:</b>	\$ 930,380	\$ 610,637	\$ 616,940
<b>% of Revenue:</b>	46 %	44 %	41 %

## About Us

Accelerated Manufacturing Brokers, Inc. sells lower middle-market manufacturing businesses nationally.

Transaction size:  
\$5M - \$50M

Minimum Net Revenue:  
\$500,000+

Contact Us for an NDA  
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Client Code: CLST-720